

To: BURSA DE VALORI BUCUREȘTI S.A. AUTORITATEA DE SUPRAVEGHERE FINANCIARĂ

CURRENT REPORT 08/2022

According to Law nr. 24/2017 regarding issuers of financial instruments and market operations, ASF regulation nr. 5/2018 regarding the issuers of financial instruments and market operations and/or the Bucharest Stock Exchange Rulebook for Multilateral Trading System.

Date of report	03.03.2022
Name of the Company	NOROFERT S.A.
Registered Office	Bucharest Str. Lt. Av. Şerban Petrescu Nr. 20, Ground Floor,
	Room 1 and 2, District 1.
Phone	031 860 21 01
Email	investitori@norofert.ro
Registration nr. with Trade Registry	J40/4222/2000
Fiscal Code	12972762
Subscribed and paid share capital	6,859,152 lei
Total number of shares	17,147,880
Market where securities are traded	SMT AeRO Premium, symbol NRF for shares
	Bonds-SMT, symbol NRF25 for bonds

Important events to be reported: 2022 Consolidated Revenue and Expense budget estimate

The management of Norofert S.A. (hereinafter referred to as "Company") informs the market about the availability of the Consolidated Revenue and Expense Budget for fiscal year 2022. The budget was approved by the Board of Directors of the Company and it will be subject to approval in the annual Ordinary General Meeting of the Shareholders, which will take place on 28.04.2022.

Profit and loss account	Amount [RON]	
Turnover	67,475,383	
Operating expenses	54,082,376	
Operational profit	13,393,008	
Financial expenses	1,380,220	
Gross result	12,012,808	
Net result	10,090,758	
Number of shares	17,147,880	
Net earnings per share	0.59	
EBITDA	13,883,755	

Consolidated Revenue and Expense Budget for 2022

The Consolidated Revenue and Expenditure Budget for 2022 is based on the following major objectives:

- **1.** Maintaining a net margin of more than 20% for the main line of business: production of inputs for organic farming.
- **2.** Growth on the main line of business, production of inputs for organic farming. The 3-year investments plan started in 2019 will be completed in 2022 and will be directed towards the

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complete automation of the production line, as well as the increase of the capacity, necessary for an increasingly diversified range of products. Estimated investment in 2022 of approximately 200,000 euros.

- **3.** Increasing the storage capacity of inputs from the factory in Filipestii de Padure by building a warehouse of 1,500 m.p. for the storage of granular fertilizers produced in the same location. The first step is the acquisition of the production facility from Filipestii de Padure, and after the design and receipt of the building permit, the Company will start the extension. **Estimated investment in 2022 of approximately 1,400,000 euros.**
- 4. Completion of the Research and Innovation Laboratory, which Norofert decided to build in the space in Filipestii de Padure, in the same location as the production facility. Its completion will be carried out from own funds and will be operationalized between July and September 2022. This facility, which will occupy an area of 450 square meters, has the role of accelerating the process of innovation and research to develop competitive products for the Romanian market as well as for export. In Q4 2021, in order to start the construction, the following were purchased: a hall with a light metal structure, which will house the Laboratory and the laboratory equipment, the latter being bought in proportion of 70%. Estimated investment in 2022 of approximately 250,000 euros.
- 5. The necessary investments for the complete operationalization of the farm from Zimnicea, Jud. Teleorman. The funds, secured from equity and / or bank loans, will go towards the development of the ecological grain storage capacity, by modernizing the current spaces and building new ones. It is also crucial to start an investment in irrigation, the target area for irrigation in the next 12 months being 200-250 ha. Estimated investment in 2022 of approximately 670,000 euros.
- **6.** Increasing the sales team to 17 Sales Representatives and 3 Technical Representatives, to cover entirely the Romanian territory.

The purpose of the investments in assets, raw materials and human resources planned for 2022 is to ensure solid growth of the Group's business lines in the coming years, strengthening the Company's position as the leader in the organic agriculture segment in Romania. These investments are considered of strategic importance, and their completion will bring a high degree of efficiency to the Company's business.

Through these absolutely necessary investments, the Company continues to increase its profit and turnover in a healthy way, without deviating from the priority directions the Company has imposed: very good net margins for the main line of business, the development of the organic farming segment, ecological trading and development of the hobby gardening area / small farmers.

PRESIDENT OF THE BOARD OF DIRECTORS

Popescu Vlad Andrei

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